



**R. A. Kerley Ink Engineers, Inc.**  
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January 10, 2008

Dear Fellow Inkmakers and Kerley Ink Distributors:

Another round of price increases from virtually all of our raw material suppliers hit us just after our last price increase in August of 2007. We've done our best to keep a lid on pricing, but things have gone up too far and too fast. As a result, we must increase our wholesale prices yet again.

In view of the all the price increases we have absorbed over the past quarter for various oils, solvents, resins and colorants, we are in the unfortunate position of having to ask for more for the majority of our finished inks, some of our black bases, ink vehicles and compounds. We will be charging these revised prices starting Monday, January 28, 2008.

On the opposite side of this letter, we have included with this letter a list of our popular products from our catalog and their change in price per pound or kilogram.

For a complete master price list, please contact us at:  
[customerservice@kerleyink.com](mailto:customerservice@kerleyink.com)

We remain thankful for your business and we are looking forward to a continuing relationship with you,

John R. "Jack" Whalen  
Vice President,  
Kerley Ink

Effective January 28, 2008, Kerley Ink is introducing a price increase for the following products, FOB Broadview, IL, USA:

	Effective US\$/lb increase	Effective US\$/kg increase
Black newsinks	0.03-0.05	0.07-0.11
Process Color newsinks	0.08-0.11	0.18-0.24
Non-process newsink base colors	0.06-0.45	0.13-0.99
Black Forms Inks	0.05-0.08	0.13-0.17
Process Color Forms Inks	0.09-0.12	0.20-0.26
Non-process forms base colors	0.12-0.45	0.26-0.99
Black heatset inks	0.05	0.09
Process Color heatset inks	0.05-0.07	0.11-0.15
Non-process heatset base colors	0.05-0.65	0.11-1.43
Black sheetfed inks	0.08	0.18
Process Color sheetfed inks	0.06-0.10	0.13-0.22
Non-process sheetfed base colors	0.06-0.65	0.13-1.43
Super Versalith™ ULTRA base blacks	0.07	0.15
Super Versalith™ ULTRA base colors	0.03-0.70	0.07-1.54
Sigma™ heatset black	0.05	0.11
Kerley Book Blacks	0.04-0.05	0.09-0.11
All Metallix Silvers	0.09	0.20
all Metallix Golds	0.06	0.13
Econ 30™ base	0.04	0.09
Mineral Oil Black base	0.02	0.05
K-3 Black base	0.02	0.05
News Vehicles/extenders	0.06-0.09	0.13-0.20
Forms Vehicles/extenders	0.09-0.15	0.20-0.33
Heatset vehicles/extenders	0.03-0.12	0.07-0.26
Quickset vehicles/extenders	0.05-0.11	0.11-0.24
PTFE Compounds	0.12	0.26
Polyethylene Compounds	0.08	0.18
Cobalt Drier	0.70	1.54
Manganese Drier	0.02	0.05

**NOTE: *Not all Kerley products are covered in the list above.*** Unlisted products will also have a price adjustment directly proportional to the increase in their cost to manufacture. Please contact us at [marketing@kerleyink.com](mailto:marketing@kerleyink.com) if you have a pricing inquiry for a specific formula.